



One on One Check List

1. Why Arbonne Sheet
2. EOAs pertaining to Prospect (found on the www.success.arbonne.com)
3. Drop Kit/Samples
4. Catalog
5. Close Sheets & Business Builder Sets
6. Order Form
7. Optional- iPad or Smart Phone to sign them up on the spot

The only item on the table while you are talking is the why Arbonne. The other items stay in your folder/Bag until after you are done with the One on One.

Intention:

1. To get a business builder and get their starter order right then.
2. If they are not ready to join, then second option is to book event and invite to next DA
3. If they are not interested in the business, then book event or join our 30 Day Challenge
4. Not interested in product or hosting, then get a referral