

Zoom Trainings

Congratulations! Because of the greatness your mentors have seen in you, you have been chosen to lead our Tell the World Nations Zoom call, and we are honored to partner with you! Our goal is to serve our team with quality training, so we expect you, as an owner of a potentially multi-million dollar business, to take this very seriously. Be sure to schedule your trainers and choose call topics with them at least 1-2 weeks beforehand so everyone has adequate time to prepare (ask upline manager/VP for suggested trainers). Please send all trainers the call order of speakers in a group text message the night before. Usually the leader of the call will announce each speaker between trainings. As the leader, you can also train on any of the topics/close with inspiration.

Flow of Weekly Zoom Training (9:00-9:30 PST):

Join meeting at least 5 minutes early

Welcome attendees as they join ("Hi, ____!")

Mute all participants (allow them to unmute themselves)

Start recording at 9:01

Introduction:

"Welcome to our Tell the World Nations weekly team training!

It is Saturday, (month/day); my name is _____ [...]."

Announcements (2-5 minutes):

-New updates to the team website (if applicable)

-Goal check in, encouragement to stay on track

-Team/corporate trainings & conferences

-Team/corporate incentives (Kendra Scott/ Champion Breakfast/ etc.

-Car parties/special events

*touch base with your VP prior to call to be sure you've covered all necessary points

Training/guest (8-10 minutes):

-Know your trainer and introduce them briefly (they will share their story)

Product training (5 minutes):

-Have physical product to show

-Share 2-3 facts; 1-2 "loves"

-Share 1-2 favorite recipes, uses, tips, tricks, and/or special uses — personal testimony is ideal!

-Share how to incorporate it into your business (product pairings, verbiage, etc.)

Closing inspiration - (5 minutes):

-You are responsible for casting VISION, speaking LIFE and spreading BELIEF into our team to get on their day with, please take this seriously

Be sure all trainers receive "Expectations for Trainers" document

Request guest trainer's address (privately) and send thank you card by mail after their call