



WHAT YOU NEED TO DO

		C	D	A	R	N
	Level of Management	Consultant	District Manager	Area Manager	Regional Vice President	National Vice President
WHAT YOU NEED TO DO	Qualification Requirements	<p>Registration Fee: \$79</p> <p>Renewal fee of \$30 every year in your anniversary month</p>	<p>To enter qualification: Accumulate 1,000 PQV or 2,500 QV in a month</p> <p>To qualify: 6,000 QV over 1 month, 6,000 QV over 2 consecutive months, or 7,500 QV over 3 consecutive months with a minimum of 2,500 QV in the last month of the qualification period and a minimum of 1,000 PQV over the qualification period. QV will be accumulated over the entire qualification period.</p> <p><small>See SuccessPlan for further details.</small></p>	<p>24,000 QV over 2 months or 30,000 QV over 3 months with a minimum of 10,000 SuccessLine QV in the first and last month of the qualification period and a minimum of 2,500 Central District QV each month of the qualification period. Maximum of 10,000 QV can be counted from each 1st Generation, paid-as DM's SuccessLine — excluding volume from 1st Generation Districts' promoted-out Area Managers — during the qualification period.</p> <p><small>See SuccessPlan for further details.</small></p>	<p>96,000 QV over 2 months or 120,000 QV over 3 months with a minimum of 40,000 SuccessLine QV in the first and last month of the qualification period. Maximum of 40,000 QV can be counted from each 1st Generation, paid-as AM's SuccessLine — excluding volume from 1st Generation Areas' promoted-out Regional Vice Presidents — during the qualification period.</p> <p><small>See SuccessPlan for further details.</small></p>	<p>384,000 QV over 2 months or 480,000 QV over 3 months with a minimum of 160,000 SuccessLine QV in the first and last month of the qualification period. Maximum of 160,000 QV can be counted from each 1st Generation, paid-as RVP's SuccessLine — excluding volume from 1st Generation Regions' promoted-out National Vice Presidents — during the qualification period.</p> <p><small>See SuccessPlan for further details.</small></p>

WHAT YOU GET

WHAT YOU GET	Commission	35% Clients 15% Preferred Clients	35% Clients 15% Preferred Clients	35% Clients 15% Preferred Clients	35% Clients 15% Preferred Clients	35% Clients 15% Preferred Clients
	Override	6% on Override Volume when you accumulate 500 PQV	8% Central District 8% 1st Generation 2% 2nd Generation 1% 3rd Generation	District Overrides + 6% Central Area 6% 1st Generation 1% 2nd Generation 1% 3rd Generation	District & Area Overrides + 3% Central Region 3% 1st Generation 2% 2nd Generation 2% 3rd Generation	District, Area & Region Overrides + 1% Central Nation 1% 1st Generation 1% 2nd Generation 1% 3rd Generation 1% 4th Generation 1% 5th Generation 1% 6th Generation

WHAT YOU NEED TO CONTINUE DOING

WHAT YOU NEED TO CONTINUE DOING	Monthly Minimum Central QV Maintenance & PQV	1,200 PQV over 12 months 150 PQV each month to receive your monthly override check	2,500 Central District QV 150 PQV each month to receive your monthly override check	10,000 Central Area QV 150 PQV each month to receive your monthly override check	40,000 Central Region QV 150 PQV each month to receive your monthly override check	160,000 Central Nation QV 150 PQV each month to receive your monthly override check
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EXTRAS YOU CAN EARN

EXTRAS YOU CAN EARN	Manager Cash Bonus	2,500 SuccessLine QV and minimum 2 New ICs/PCs w/150+ PQV \$100	5,000 Central District QV and 5 New ICs/PCs, w/150+ PQV in their Start Month, in your Central District \$200	Receive the greater of the District Manager Cash Bonus or the \$400 Area Manager Cash Bonus based on 20,000 Central Area QV and 10 New ICs/PCs w/150+ PQV each in their Start Month	Receive the greater of the District Manager Cash Bonus, Area Manager Cash Bonus, or the \$600 Vice President Cash Bonus based on 60,000 Central Region QV and 30 New ICs/PCs w/150+ PQV each in their Start Month	Receive the greater of the District Manager Cash Bonus, Area Manager Cash Bonus, or the \$600 Vice President Cash Bonus based on 60,000 Central Region QV and 30 New ICs/PCs w/150+ PQV each in their Start Month
	Mercedes-Benz Cash Bonus	N/A	N/A	N/A	\$800: 40,000 Cent Region QV \$600: 35,000 Cent Region QV \$400: 30,000 Cent Region QV \$200: 25,000 Cent Region QV <small>Receive the greater of the 4 bonuses. See SuccessPlan for further details.</small>	\$1,000: 160,000 Cent Nation QV \$800: 140,000 Cent Nation QV \$600: 120,000 Cent Nation QV \$400: 100,000 Cent Nation QV <small>Receive the greater of the 8 bonuses, RVP or NVP. See SuccessPlan for further details.</small>